Zoetis Petcare Veterinary Professional Services Biography Library

VERSION 3.0 | October 2023





Name:	Marianne Alcan
Credentials:	DVM
Role at Zoetis:	Senior Professional Services Veterinarian, Corporate and Specialty
Geography:	Mid-Atlantic
Veterinary School:	Virginia Tech
Pro Tip:	A clear and consistent recommendation is key to building client confidence and compliance





Name:	Mario Bariani
Credentials:	BVSc, MSc
Role at Zoetis:	Professional Service Veterinarian
Geography:	Midwest
Years in Practice:	15 Years
Veterinary School:	<i>Faculdade de Ensino Superior e Formação Integral –</i> Sao Paulo, Brazil
Pro Tip:	Cellular evaluation such as skin Cytology, FNA, and histologic shouldn't be optional but are the first step for treatment.





Name:	Heather Berst
Credentials:	MA, VMD
Role at Zoetis:	Above Brand Medical Lead
Geography:	Headquarters
Years in Practice:	22
Veterinary School:	U. Of Pennsylvania
Pro Tip:	Check out ZoetisPetcareNetwork.com to get resources to use at your practice



Name:	Tara Bidgood
Credentials:	DVM, PhD, DACVCP, CCFP
Role at Zoetis:	Executive Director, Petcare Veterinary Professional Services & Medical Affairs
Geography:	National
Years in Practice:	25
Veterinary School:	Western College of Veterinary Medicine & North Carolina State University College of Veterinary Medicine
Pro Tip:	Be true to yourself, stay curious and be a lifelong learner. The best way to get good at something is to lean in, practice and learn from others





Name:	Melina Boston
Credentials:	DVM
Role at Zoetis:	Senior Professional Services Veterinarian
Geography:	Pennsylvania
Years in Practice:	7
Veterinary School:	Virginia-Maryland College of Veterinary Medicine
Pro Tip:	Utilize our Veterinary Medical Information and Product Support (VMIPS) team from 8:30 am until 8:00 pm EST for all questions/concerns about any Zoetis product.



Name:	Shannon Cabell
Credentials:	DVM, MBA
Role at Zoetis:	Dermatology Medical Lead (Consumer-Facing)
Geography:	Headquarters
Years in Practice:	10
Veterinary School:	Cornell University
Pro Tip:	Client education is huge. "Tell me and I forget, teach me and I may remember, involve me and I learn." Better education and communication help strengthen the VCPR and improve the care given to our patients.





Name:	Sharon L. Campbell
Credentials:	DVM, MS, DACVIM, Fear Free Certified
Role at Zoetis:	Canine Pain Medical Lead
Geography:	Headquarters
Veterinary School:	University of Wisconsin
Pro Tip:	Pain is the driving factor behind the behavioral changes seen in dogs with Osteoarthritis. It is only by treating the pain that we can successfully improve these dogs' quality of life and maintain the human animal bond.





Name:	Merari Cruz
Credentials:	DVM
Role at Zoetis:	Professional Services Veterinarian
Geography:	East FL & PR
Veterinary School:	Ross University
Pro Tip:	Check the website <i>learn.zoetisUS.com</i> for live and on-demand CE for veterinarians and technicians





Name:	Stephen Deeb
Credentials:	DVM, MBA
Role at Zoetis:	Senior Professional Services Veterinarian
Geography:	Tennessee and Western North Carolina
Years in Practice:	22
Veterinary School:	Colorado State University
Pro Tip:	Moxidectin is the most effective ML against heartworm disease and the resistant heartworm strains.





Name:	Tracey L. Deiss
Credentials:	DVM, BS
Role at Zoetis:	Feline Pain & Anxiety Medical Lead
Geography:	Headquarters
Years in Practice:	25
Veterinary School:	Texas A&M University College of Veterinary Medicine
Pro Tip:	Cats are masters at hiding pain and illness. They do this a survival mechanism for fear of attracting predators. It's up to us to partner with their humans in providing consistent comprehensive health checks.



Name:	Brad J DiFranco
Credentials:	DVM
Role at Zoetis:	Head of Veterinary Professional Services, Corporate and Specialty
Geography:	National
Years in Practice:	34
Veterinary School:	Louisiana State University
Pro Tip:	One doesn't need to be a leader of people to practice Servant Leadership: Value people, their growth, well-being and the communities to which they belong





Name:	Jason Doolittle
Credentials:	DVM, CCFP
Role at Zoetis:	Senior Professional Services Veterinarian
Geography:	Dallas-Fort Worth Metroplex and East Texas
Years in Practice:	13
Veterinary School:	Ross University
Pro Tip:	If you find a dog or cat with a dyssynchronous breathing pattern, you don't need radiographs to tell you that that animal deserves thoracocentesis. Judicious use of an 18-ga needle in that situation will save a life! Radiographs beforehand may end one.





Name:	Emily Eaton
Credentials:	DVM
Role at Zoetis:	Professional Service Veterinarian, Inside & Digital Sales
Geography:	Pacific Northwest
Years in Practice:	8
Veterinary School:	University of Illinois
Pro Tip:	Active listening is the key to understanding





Name:	Daniel Edge
Credentials:	DVM, MBA, MSc
Role at Zoetis:	Director, Petcare Medical Affairs
Geography:	Headquarters
Years in Practice:	20
Veterinary School:	Iowa State University
Pro Tip:	Committing to principles of diversity, equity, and inclusion (DEI) will build stronger teams that are not only better at problem solving but will also enable your practice to provide better service and care to the diverse range of clients and their pets within your community





Name:	Carrie Everett
Credentials:	DVM
Role at Zoetis:	Senior Professional Services Veterinarian, Corporate and Specialty
Geography:	Midwest
Years in Practice:	8
Veterinary School:	Auburn University
Pro Tip:	Ensure 12 months of heartworm protection with no homework for your clients with Proheart [®] 12



Name:	Darlene Finley
Credentials:	DVM
Role at Zoetis:	Professional Services Veterinarian
Geography:	Indiana/SW Ohio
Years in Practice:	24
Veterinary School:	Purdue University
Pro Tip:	Don't be afraid to step out of your comfort zone.





Name:	Patrick Flynn
Credentials:	DVM, MS, CCFP
Role at Zoetis:	Managing Professional Services Veterinarian
Geography:	Clearwater, Florida
Years in Practice:	13 years
Veterinary School:	Va-Md College of Veterinary Medicine
Pro Tip:	Embracing change is probably the best tip I have. Learning to flex and, with time, enjoy it, is one of the most important skills to hone not only in Zoetis but in life.





Name:	Emily Glasgow
Credentials:	BVSc, BVMS, Grad Dip (Adult Ed)
Role at Zoetis:	Senior Professional Service Veterinarian – Inside and Digital Sales
Geography:	Central
Years in Practice:	8
Veterinary School:	Murdoch University in Perth, Western Australia
Pro Tip:	Deer ticks that carry Lyme disease are especially active in the cooler months from October to May – so year-round protection is important.





Name:	Ryan Goupil
Credentials:	DVM, MBA
Role at Zoetis:	Medical Lead Corporate and Specialty
Geography:	National
Years in Practice:	11
Veterinary School:	Cornell University
Pro Tip:	Advocating for solutions to help pets avoid suffering in silence





Name:	Nikko Grossapoulos
Credentials:	DVM, Fear Free & Feline Friendly Certified
Role at Zoetis:	Senior Professional Services Veterinarian
Geography:	Minnesota, Wisconsin, Iowa
Years in Practice:	8
Veterinary School:	University of Minnesota
Pro Tip:	Invest in people and the business will follow





Name:	Tracey Hanna
Credentials:	MVB, DABVP (canine/feline), CCFP, AAFP Cat-friendly practitioner
Role at Zoetis:	Medical Lead- Corporate/Specialty
Geography:	National
Years in Practice:	21
Veterinary School:	University College Dublin
Pro Tip:	My primary area of practice focus is emergency and critical care. I recently worked with the RECOVER 2.0 initiative helping to update the IVECCS CPCR Guidelines. I am passionate about analgesia. Clients can easily reach me via Email and I would be happy to share photos of my cats.





Name:	Jodi Hubner
Credentials:	DVM
Role at Zoetis:	Medical Lead - Corporate/Specialty
Geography:	National
Veterinary School:	University of Illinois
Pro Tip:	Treat every patient as if it were your own pet, and your clients will be forever loyal to you.





Name:	Meredith M. Jones
Credentials:	DVM
Role at Zoetis:	Senior Professional Services Veterinarian, Corporate and Specialty
Geography:	Southeast
Years in Practice:	13
Veterinary School:	University of Tennessee
Pro Tip:	Molecules truly make a difference when selecting heartworm prevention to protect our patients.





Name:	Melissa King
Credentials:	VMD, MA (Economics)
Role at Zoetis:	Senior Professional Services Veterinarian - Inside & Digital Sales, C&S
Geography:	50 states and Puerto Rico
Years in Practice:	10
Veterinary School:	University of Pennsylvania
Pro Tip:	Never be afraid to say, "I don't know." Always try to couple it with, "I'll look into it and get back to you with more information soon!"



Name:	Jodi Koch
Credentials:	VMD
Role at Zoetis:	Senior Professional Services Veterinarian
Geography:	Headquarters
Veterinary School:	University of Pennsylvania
Pro Tip:	Always start with "why".





Name:	Katie Knotts
Credentials:	DVM
Role at Zoetis:	Professional Services Veterinarian
Geography:	Oklahoma/Arkansas
Years in Practice:	8
Veterinary School:	Oklahoma State University
Pro Tip:	To be a true advocate for our clients, colleagues, and patients, never stop asking for clarification and understanding. People need to feel heard and understood to reach a trustworthy partnership.



Name:	Ann Korbel
Credentials:	DVM
Role at Zoetis:	Senior Professional Services Veterinarian
Geography:	Southern Missouri and Illinois, Kentucky
Years in Practice:	24
Veterinary School:	University of Minnesota
Pro Tip:	Year-round tick preventatives are a must! The Deer Tick (<i>Ixodes scapularis</i>) feeds most actively during the winter months – and carries Lyme Disease. Prescribe Apoquel first time, every time to provide fast itch relief for dogs and to build pet owner confidence in your recommendations.





Name:	Elisabeth Kraus
Credentials:	DVM, CVPP, CPH
Role at Zoetis:	Managing Professional Services Veterinarian
Geography:	Michigan
Veterinary School:	Cornell University
Pro Tip:	Start leptospirosis vaccination at the first puppy visit!





Name:	Jesse Leith
Credentials:	DVM
Role at Zoetis:	Professional Services Veterinarian
Geography:	AL/MS
Veterinary School:	St. Matthews University
Pro Tip:	The Human-Animal Bond is a unique relationship between people and animals that can influence the overall health and well being of both.





Name:	Casey Locklear
Credentials:	DVM, Fear Free Level 3 Certified, Certified Compassion Fatigue Professional
Role at Zoetis:	Feline Parasiticides and Feline Above Brand Medical Lead
Geography:	Headquarters
Years in Practice:	5
Veterinary School:	Texas A&M
Pro Tip:	In practice, industry and life, always remember to look through the lens of all parties involved in any situation. In life, pause and glance back at the path that has led you to where you currently are, you'll find solutions, your direction and new beginnings. And my personal favorite - don't forget to look for lepto!





Name:	Ron Lytle
Credentials:	B.V.Sc.
Role at Zoetis:	Professional Services Veterinarian, Corporate and Specialty
Geography:	Northwest/Central
Years in Practice:	8 years
Veterinary School:	University of Liverpool
Pro Tip:	Treat your older pets for OA. Remember, they can't talk, so we need to be their voice.





Name:	Jesse MacKenzie
Credentials:	DVM
Role at Zoetis:	Professional Services Veterinarian
Geography:	Professional Services Veterinarian, Inside and Digital Sales- East Coast
Years in Practice:	5
Veterinary School:	University of Georgia
Pro Tip:	Cats are known to hide signs of pain and subtle changes in their normal behaviors could be a sign of osteoarthritis!



Name:	Kyle Malter
Credentials:	DVM, MPH, DACVPM
Role at Zoetis:	Core Brands Medical Lead
Geography:	National
Years in Practice:	7 years
Veterinary School:	University of Missouri
Pro Tip:	No one enjoys vomiting. Prevent perioperative vomiting to ensure a smooth recovery.



Name:	Holly Mariott
Credentials:	DVM, MS
Role at Zoetis:	Professional Services Veterinarian
Geography:	Inside & Digital Sales
Veterinary School:	Texas A&M University
Pro Tip:	When possible, use a urine sample within 30 minutes of collection. Otherwise, refrigerate the sample and bring it back to room temperature before testing.





Name:	Jennifer Martens
Credentials:	DVM
Role at Zoetis:	Professional Services Veterinarian
Geography:	Chicago
Years in Practice:	20
Veterinary School:	Iowa State University
Pro Tip:	Adding in local blocks to most surgeries is a game changer for pain control and anesthesia.





Name:	Nick Mathias
Credentials:	DVM
Role at Zoetis:	Veterinary Director
Geography:	East Region
Years in Practice:	8
Veterinary School:	Ohio State University
Pro Tip:	Pain hurts – treat it early and treat as relentlessly as the pain itself





Name:	Ryan McKenzie
Credentials:	DVM
Role at Zoetis:	Senior Professional Services Veterinarian
Geography:	Delmarva/DC Area
Years in Practice:	13
Veterinary School:	VA-MD Regional College of Veterinary Medicine
Pro Tip:	"If it isn't documented, it never happened."



Name:	Kristy Earley-Murray
Credentials:	DVM, CCFP, Fear Free, Feline Friendly, and Human Animal Bond Certified
Role at Zoetis:	Director Veterinary Professional Services, Inside and Digital Sales
Geography:	National
Veterinary School:	University of Wisconsin School of Veterinary Medicine
Pro Tip:	"Be Who You Are"



Name:	Jane Nibler
Credentials:	DVM, Fear Free, Cat Friendly, Acupuncture
Role at Zoetis:	Senior Professional Services Veterinarian
Geography:	California, Hawaii, Nevada
Years in Practice:	13
Veterinary School:	Washington State College of Vet. Med.
Pro Tip:	Frequent & honest communication between veterinarians and pet parents is key, to building the partnership, that creates the opportunity, to provide best medicine for pets.



Name:	Nicole Parke
Credentials:	DVM, MS
Role at Zoetis:	Managing Professional Services Veterinarian
Geography:	Southern California
Veterinary School:	North Carolina State University
Pro Tip:	Never underestimate the power of your recommendation.





Name:	Matthew Peddy
Credentials:	DVM
Role at Zoetis:	Professional Services Veterinarian
Geography:	Eastern Carolinas
Years in Practice:	9.5
Veterinary School:	Ross University School of Veterinary Medicine
Pro Tip:	Year round parasite prevention is imperative to keep our pets as healthy as possible





Name:	Dr. Courtney Pierce
Credentials:	DVM, CCFP
Role at Zoetis:	Senior Professional Services Veterinarian
Geography:	NC/VA/WV
Years in Practice:	12
Veterinary School:	North Carolina State University
Pro Tip:	Making a clear and confident treatment recommendation will improve client compliance and patient outcomes!





Name:	Jason Pozzuoli
Credentials:	DVM
Role at Zoetis:	Senior Professional Services Veterinarian
Geography:	Rocky Mountains & Great Plains
Veterinary School:	Kansas State University
Pro Tip:	Pre- and postoperative dental radiographs should be done for every extraction to ensure no retained roots or pathology is left behind.





Name:	Erika Pratt
Credentials:	DVM, DACVECC
Role at Zoetis:	Director of Professional Services
Geography:	Western Region
Veterinary School:	Western College of Veterinary Medicine – Saskatoon, Saskatchewan
Pro Tip:	Communication is one of the most important skills required for a successful life. "When people talk, listen completely. Most people never listen." - Ernest Hemingway





Name:	Michele Rosenbaum
Credentials:	VMD, ACVD
Role at Zoetis:	Dermatology (Professional) Medical Lead
Geography:	Headquarters
Veterinary School:	University of Pennsylvania
Pro Tip:	Allergic tch is an urgent medical condition that needs professional evaluation, a systematic diagnostic approach, and targeted treatment.





Name:	Sharon Rosh
Credentials:	DVM
Role at Zoetis:	Director of Professional Services, Corporate and Specialty
Geography:	National
Years in Practice:	10
Veterinary School:	Auburn University
Pro Tip:	Year-round heartworm prevention and flea & tick control matters for every pet





Name:	Julie Schexnider
Credentials:	DVM
Role at Zoetis:	Senior Professional Services Veterinarian
Geography:	Louisiana/ Houston
Years in Practice:	12
Veterinary School:	Louisiana State University
Pro Tip:	The best way to improve owner compliance and acceptance is to offer a single, strong recommendation that you truly believe in.



Name:	Joshua Schulz
Credentials:	BVSc
Role at Zoetis:	Managing Professional Services Veterinarian
Geography:	Pacific Northwest (WA, OR, AK)
Veterinary School:	University of Queensland, Brisbane, Australia
Pro Tip:	Focus on preemptively managing pain, anxiety/noise phobia and perioperative vomiting. Your patients will thank you for the quality-of-life improvement!





Name:	Jenifer Sheehy
Credentials:	DVM, BCPA
Role at Zoetis:	Canine Parasiticides Medical Lead
Geography:	Headquarters
Veterinary School:	Colorado State University, Ohio State University
Pro Tip:	Cheez Whiz is the most important practice tool!



Name:	Kristine Smith
Credentials:	DVM, DACZM
Role at Zoetis:	Biologicals Medical Lead
Geography:	Headquarters
Veterinary School:	Tufts University
Pro Tip:	Infectious diseases are a growing risk to people and animals, veterinarians serve on the front lines of prediction, prevention, detection and treatment.





Name:	Suzanne Tousley
Credentials:	DVM
Role at Zoetis:	Professional Services Veterinarian
Geography:	CO/AZ/NM/UT
Years in Practice:	15 years
Veterinary School:	Colorado State University
Pro Tip:	Only by listening and understanding others are you able to gain their trust and in turn influence them to make good decisions.





Name:	Michele Travers
Credentials:	DABVP (Canine and Feline)
Role at Zoetis:	Senior Professional Services Veterinarian
Geography:	Panhandle
Veterinary School:	Auburn University College of Veterinary Medicine
Pro Tip:	Dermatological relief to ensure an excellent quality of life



Name:	Henry Weinberg
Credentials:	DVM
Role at Zoetis:	Managing Professional Services Veterinarian
Geography:	New York/ Western CT / Eastern PA
Years in Practice:	10
Veterinary School:	University of Florida
Pro Tip:	You never find what you're not looking for





Name:	Jeanna Wendt
Credentials:	DVM
Role at Zoetis:	Professional Services Veterinarian, Corporate and Specialty
Geography:	South Central
Years in Practice:	6
Veterinary School:	Washington State University
Pro Tip:	We are responsible for bolstering that human-animal bond every time that pet and pet parent walk into the clinic, so have compassion.





Name:	Amber Whittle
Credentials:	DVM
Role at Zoetis:	Professional Services Veterinarian, Corporate and Specialty
Geography:	Northeast
Years in Practice:	8
Veterinary School:	Mississippi State University
Pro Tip:	Keep notes about clients, their family, and other pets in the patient chart to serve as a quick reminder of who they are and their important family members. This always helped me form better bonds with my clients!





Name:	Ben Young
Credentials:	DVM
Role at Zoetis:	Director Veterinary Professional Services
Geography:	Central Region
Years in Practice:	9
Veterinary School:	University of Tennessee
Pro Tip:	We are surrounded by an abundance of talented colleagues in every corner of our amazing company. There are opportunities to learn from each and every colleague that you encounter. Take full advantage.



Name:	Jensen Young
Credentials:	DVM
Role at Zoetis:	Professional Services Veterinarian
Geography:	Central/South Texas
Years in Practice:	12
Veterinary School:	Ross University
Pro Tip:	It is hard to fail, but it is worse to have never tried to succeed. - Teddy Roosevelt



Name:	Melissa Brandley
Credentials:	DVM
Role at Zoetis:	Professional Services Veterinarian
Geography:	GA and SC
Years in Practice:	11
Veterinary School:	Purdue University
Pro Tip:	Effective pain management is crucial to successful patient care. Pre-visit pet owner questionnaires improve our ability to detect and manage chronic pain, especially in our feline patients.



Name:	Mark A. Christine, DVM
Credentials:	DVM
Role at Zoetis:	Managing Veterinary Professional Services
Geography:	Ohio Area
Years in Practice:	31
Veterinary School:	The Ohio State University College of Vet Med
Pro Tip:	Life is complicated, keep things simple. Occam's Razor says "the simplest explanation is usually the best one". Strive to know your topic so well that you describe/explain it as simply as possible.

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Name:	Rachel Fuentes
Credentials:	DVM, CVA
Role at Zoetis:	Professional Services Veterinarian
Geography:	New England
Years in Practice:	10+
Veterinary School:	Ross University School of Veterinary Medicine
Pro Tip:	Always look at an FNA prior to mass removal surgery.



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