

Better From the Inside Out

Hatchery Services From Zoetis

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Services that help you do more.

Hatchery interventions for promoting early protection and robust chick development.

To support your hatchery operations, our experts employ a complete suite of tools, resources and training to help you do more, more effectively. Each service is tailored to your current needs and your future goals.

Education, evaluation and support

Working with our experts, your team will build vital skills in tandem with our in-depth evaluations of your processes — helping you to identify best practices and improve quality throughout the hatchery.

Hatch residue breakout analysis

Get insight into incubation, egg handling and hatching parameters, and potential optimizations.

Process evaluation

We reinforce best practices for optimal *in ovo* vaccination and identify opportunities for improvement. Scheduled and unscheduled evaluations provide actionable insights into vaccine preparation, aseptic technique, quality control, device setup, operation and shutdown, as well as other best practices.

Environmental surveys with bacterial and fungal risk assessment

Our team will evaluate hatchery cleaning and sanitation programs and identify ways to support improved chick quality. You'll receive a weighted score from the Zoetis Poultry Diagnostics Lab that measures risk by hatchery area with interpretation of results and recommendations for improvement, with scores tracked over time.

Educational sessions

Customizable curriculum and engaging educational events offer a mix of classroom and hands-on training to support team members across your operation, from the transfer crew and hourly workers to staff veterinarians.

Training and certification

Education for existing and new team members on vaccine mixing and handling, as well as for Embrex® BioDevice operation and day-to-day device management. Transfer teams are re-certified annually to help ensure smooth device operation.

Hatchery spray application process evaluation

We reinforce best practices for spray vaccination to help optimize your vaccine investment and flock protection while supporting process integrity. Our evaluations provide actionable insights into vaccine preparation, aseptic technique, quality control and cabinet management — including setup, operation and shutdown — along with other best practices.

BioDevices evaluation and service

Keep your hatchery operating at peak efficiency with services that help you maximize your investment.

Preventive maintenance

A lease model benefit, Embrex® BioDevices from Zoetis are serviced quarterly for optimal performance and to help reduce emergency service needs. During each visit, we restock your on-site parts inventory to support your teams who perform day-to-day maintenance needs for Embrex BioDevice technology.

Emergency service

Support is available 24/7/365 to help avoid downtime for your operation. Our on-call support will help you get *in ovo* vaccination and transfer processes up and running efficiently when emergency service is needed. To request emergency support, contact your Zoetis representative or call 800-849-3629.





Egg quality

By focusing on the smallest details, we help you avoid common problems and deliver consistent results across the hatchery.

Egg crack assessment

This audit of egg handling processes and Embrex® BioDevice operations helps reveal any potential opportunities to reduce egg cracking with handling recommendations and technology adjustments.

Egg pack assessment

An analysis of egg pack quality, including shell quality and cleanliness, offers an understanding of breeder farm opportunities and potential effects on hatchery results.



Vaccine application and effectiveness

Vaccine effectiveness and efficiency are at the heart of hatchability. These services help ensure your processes and technology are delivering the desired results.

Site of injection and embryo staging analysis

First, we confirm each vaccine dose is delivered to the proper location within the egg to support optimal immunization. Then, the embryo staging assessment confirms the appropriate time of transfer for ideal *in ovo* vaccination results.

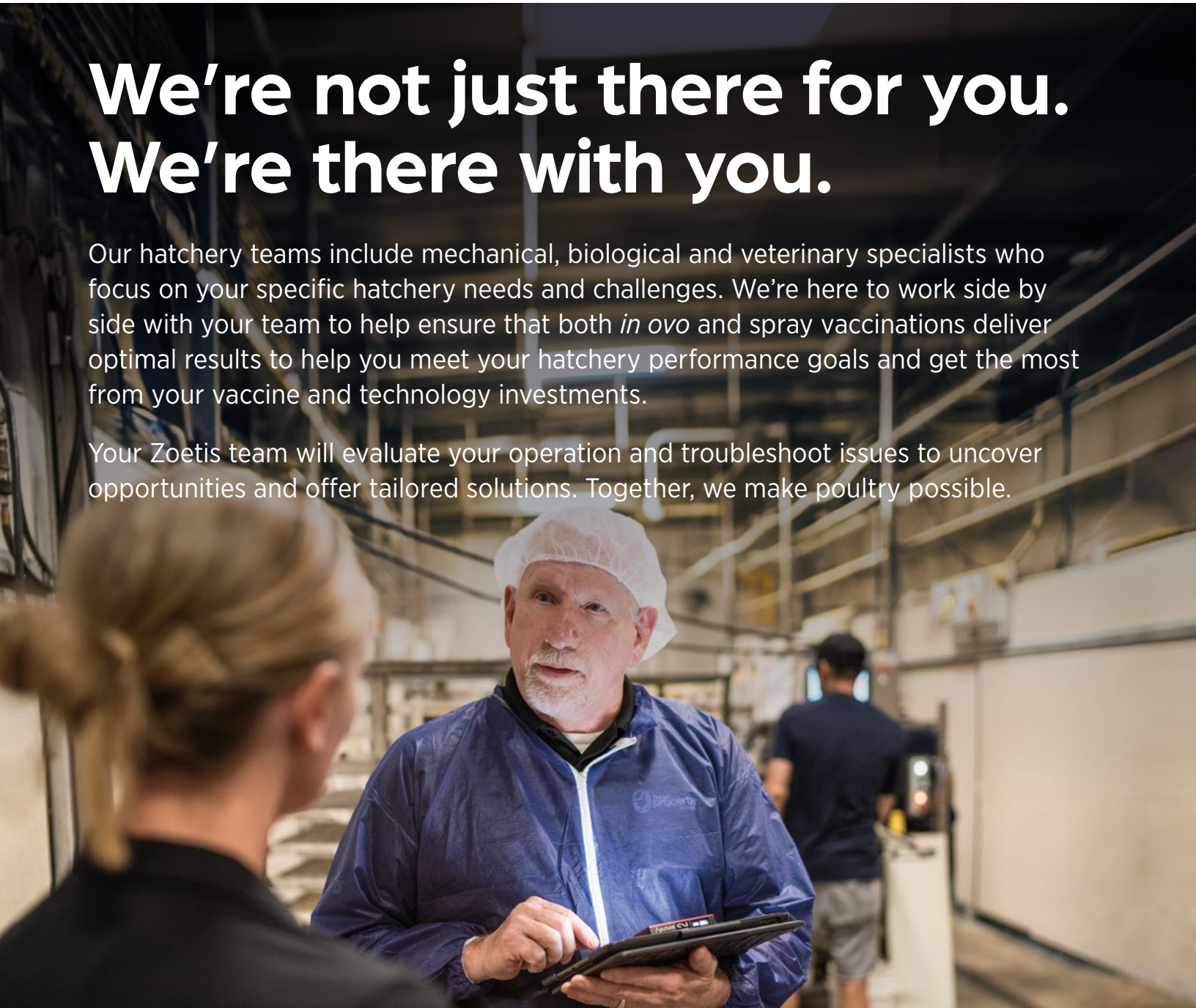
Vaccine cell count/viability assessment

Through an evaluation performed after mixing, this assessment validates the quality of mixed vaccine applied via *in ovo* or spray vaccination to help ensure cell viability and concentration.



The tools for hatchery success with a human touch.

Your hatchery's success depends on early intervention, precise processes, reliable technology and clear health protocols. Behind each of these elements, you need dependable people. Our hatchery experts work with you — both behind the scenes and on the front lines — to help improve health outcomes and boost production.



We're not just there for you. We're there with you.

Our hatchery teams include mechanical, biological and veterinary specialists who focus on your specific hatchery needs and challenges. We're here to work side by side with your team to help ensure that both *in ovo* and spray vaccinations deliver optimal results to help you meet your hatchery performance goals and get the most from your vaccine and technology investments.

Your Zoetis team will evaluate your operation and troubleshoot issues to uncover opportunities and offer tailored solutions. Together, we make poultry possible.



Contact your Zoetis representative to learn more about tailored services that put your hatchery first.

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