



Corporate Fact Sheet

Zoetis is a global animal health company dedicated to supporting customers and their businesses in ever better ways. Building on more than 60 years of experience in animal health, Zoetis discovers, develops, manufactures and markets veterinary medicines and vaccines, complemented by diagnostic products and genetic tests and supported by a range of services.

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| Diverse Product Portfolio | Includes more than 300 product lines that span five product categories: vaccines, parasiticides, anti-infectives, medicated feed additives and other pharmaceutical products. Our diverse product line is complemented by diagnostic products and genetic tests and supported by a range of services. |
| Species We Serve | Eight core species: cattle (beef, dairy), pigs, poultry, sheep, fish, dogs, cats, horses |
| Local Presence, Global Reach | We market our products in more than 120 countries and have a local presence in approximately 70 countries. |
| Our Customers | Livestock producers and veterinarians |
| Manufacturing | We operate a network of 27 manufacturing sites across 10 countries to deliver a reliable supply of quality products. |
| Research & Development | In addition to our global R&D headquarters in Kalamazoo, Michigan, the Zoetis research network includes R&D teams throughout the United States (California, Maryland, Nebraska and North Carolina), Europe (Belgium and Spain), Australia, and in key emerging markets (Brazil, India and China). |
| Annual Revenues | 2014 - \$4.8 billion (see Fig. 1) ¹ <ul style="list-style-type: none"> • 65% of our revenue is from farm animal products • 34% of our revenue is from companion animal products |
| Stock Exchange Listing | NYSE: ZTS |
| Number of Employees | Approximately 10,000 |
| Global Headquarters | Florham Park, New Jersey, United States |
| Website | www.Zoetis.com |

Fig. 1: 2014 Revenue by Geographic Region

¹Excludes revenue associated with our Client Supply Services (CSS), which represented 1% of total 2014 revenue.

